

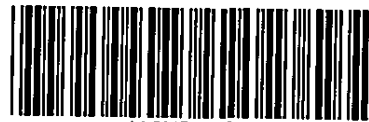
**Westmorland Limited**

**Directors' report and consolidated  
financial statements**

**Registered number 5357857**

**1 July 2013**

SATURDAY



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## Directors' report

The directors have pleasure in presenting their directors' report and financial statements of the Group for the period ended 1 July 2013

### Principal activities

The principal activity of the Group during the period was the operation of Tebay Motorway Service Area (MSA), J38 Truck Stop, Westmorland Hotel and the Rheged Centre

We are very pleased with the business performance over the last year in spite of the continuing uncertainty in the economic environment. The business recorded strong growth in turnover (excluding equity accounted investments) of 3.4% to £40.6m while maintaining a consistent gross profit margin of 31.8% (2012 31.7%). These factors, combined with a reduction in administrative expenses and an increase in the Group's share of income from its long standing equity accounted investments, resulted in a £0.7m increase in operating profit to £1.7m (2012 £1.0m). The Group's cash flow remains strong, reporting a net cash inflow from operating activities of £4.4m (2012 £2.2m net cash inflow) after accounting for a £1.7m increase in trade creditors arising from the Gloucester MSA construction (see below)

Consolidated net assets have increased by £1.1m and now stand at £16.6m (2012 £15.5m). The Group's fixed asset base is very strong and includes £17.4m of freehold land and property and £12.6m of assets in the course of construction in relation to our Gloucester MSA site (see below). Net debt stands at £10.0m (2012 £3.8m) following the successful refinancing of our banking facilities in addition to further investment from the Group's shareholders.

The longer term strategic objectives of the Group have significantly moved forward in the second half of the year when construction started on our new MSA on the M5 near Gloucester. Progress to date on the 60 week build has been excellent and we expect the northbound service area to open for business in June 2014. The costs incurred for this project to date of £12.6m (2012 £2.9m) have been included within tangible fixed assets.

We have continued with planned investment in our Tebay MSA business including the completion of forecourt renewal works at the Northbound site and the creation of a new outdoor eating facility at the Southbound site. Areas of the car park and entrance have been replaced at J38 Truck stop in addition to refurbishment works at the forecourt shop. Significant investment was made at the Westmorland Hotel with the complete refurbishment of executive bedrooms and the Rheged Centre completed its installation of a Biomass heating solution in addition to significant refurbishment of its largest retail units.

Each year we have consistently invested a significant amount of capital and incurred revenue refurbishment costs in improving our facilities and improving what we can offer to our customers. All improvements have been well received by our customers and last year we were delighted to be the first UK motorway service area to be awarded 5 star status by Visit England for our Tebay Southbound MSA.

The MSA business had an excellent year with revenues, excluding fuel, increasing on the prior year. Unlike our competitors, we do not have any franchises within our MSA business model and continually strive to provide an excellent offer to our customers. We have also enhanced both commercial and financial management and controls within our operations which have contributed to the strong performance in the year. We look forward to building on this in 2013/14 and will apply all our experience and expertise when the new MSA at Gloucester opens in 2014.

Junction 38 truck stop also performed well with revenues, excluding fuel, increasing on the prior year. The forecourt shop, fully refurbished last year, is performing strongly, as is the main village shop and restaurant. We continue to enhance our offer and service levels to meet the needs of our Truck stop customers.

KPIs used in the MSA and J38 businesses are vehicle turn-in rates, transactions, average spends, gross margin and labour efficiency. Principal risks include the impact on travel and spending in an economic downturn together with prolonged periods of bad weather which also affect travel patterns.

The Westmorland Hotel had a satisfactory year with revenues increasing on the prior year. Hotel accommodation performed well and was underpinned by the high activity levels at the hotel's web site. The restaurant, which was refurbished last year, has performed well and plans are in place to continue the refurbishment of our bedrooms. Conference business and functions remains a challenging environment but one where there are signs of improvement as we adapt to a changing requirements of our corporate customers.

KPIs used in the hotel business are revenue per available room, occupancy, diner/sleeper ratios and average spends. Principal risks include the impact of a poor economy through reduced occupancy and expenditure on conference business, and also hotel room price competition in a very competitive market.

## **Directors' report (continued)**

### **Principal activities (continued)**

We have continued to upgrade many of our offers at the Rheged Centre with a significant increase in exhibitions, arts and cultural events and functions. Consequently, we have seen an increase in visitor numbers to the centre, a trend that has continued into 2013/14. Our refurbished retail shops, new gallery and catering outlets have performed well and, although the conference market remains challenging, some recovery has been noted recently.

KPIs for Rheged include footfall, transactions, average spends, conference business, gross margin and labour efficiency. Principal risks are as for our MSA business.

The company primarily operates in the travel and tourism industry. Motorway Service Area business is a regulated and capital intensive business with high barriers to entry and is dependent on passing traffic. Our Hotel and Rheged business is dependent on UK travel and tourism levels, together with conference and function business.

### **Principal uncertainties are:**

- Fuel prices – volatile fuel prices have an adverse impact on both fuel volumes sold and footfall in our forecourts
- Competition risk – in our MSA business there is reduced competition risk as the industry is regulated and requires high capital investment
- Credit risk – the majority of sales are cash or credit card therefore the Group is not exposed to any significant credit risk. The Group's credit risk is primarily attributable to external trade debtors. Where credit is given the Group perform appropriate credit checks and enforces credit control procedures
- Liquidity risk – the group monitors its cash flows carefully and has traded within its facilities throughout the year
- Supplier risk – contracts are in place with all our key suppliers along with regular supplier meetings and reviews

The Group monitors its cash flow regularly to ensure that it works within its facilities. Its operations are financed through bank facilities, term loans and retained profits.

### **Results and dividends**

The profit for the period, after taxation, amounted to £1,153,000 (2012 £724,000). No dividends have been paid in the current year (2012 £20,000).

### **Directors**

The directors who served the company during the year were as follows:

Mr JC Dunning  
Mrs SB Dunning  
Mrs JME Lane  
Mr L King  
Mr BM Gray

## **Directors' report** *(continued)*

### **Disclosure of information to auditors**

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditors are unaware, and each director has taken all the steps that he/she ought to have taken as a director to make himself/herself aware of any relevant audit information and to establish that the Company's auditors are aware of that information

### **Auditors**

Pursuant to Section 487 of the Companies Act 2006, the auditors will be deemed to be reappointed and KPMG LLP will therefore continue in office

By order of the Board



**Mrs SB Dunning**  
*Director*

Westmorland Place  
Orton  
Penrith  
Cumbria, CA10 3SB  
16/12/2013

## **Statement of directors' responsibilities in respect of the Directors' Report and the financial statements**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the group and parent company financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice)

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and parent company and of their profit or loss for that period. In preparing each of the group and parent company financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and the parent company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the parent company's transactions and disclose with reasonable accuracy at any time the financial position of the parent company and enable them to ensure that its financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.



## KPMG LLP

Edward VII Quay  
Navigation Way  
Preston  
PR2 2YF  
United Kingdom

### **Independent auditor's report to the members of Westmorland Limited**

We have audited the financial statements of Westmorland Limited for the period ended 1 July 2013 set out on pages 6 to 26. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with chapter 3 of part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Respective responsibilities of directors and auditor**

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Financial Reporting Council's (FRC's) Ethical Standards for Auditors.

#### **Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the FRC's web-site at [www.frc.org.uk/auditscopeukprivate](http://www.frc.org.uk/auditscopeukprivate)

#### **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the group's and the parent company's affairs as at 1 July 2013 and of the group's profit for the period then ended,
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## **Independent auditor's report to the members of Westmorland Limited** *(continued)*

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit



**Stephen Dunn**  
**(Senior Statutory Auditor)**  
**for and on behalf of KPMG LLP, Statutory Auditor**  
*Chartered Accountants*

Edward VII Quay  
Navigation Way  
Ashton on Ribble  
Preston  
PR2 2YF

20-12-2013



**Consolidated Profit and Loss Account**  
*for the period ended 1 July 2013*

	<i>Note</i>	<b>2013</b> <b>£000</b>	<b>2013</b> <b>£000</b>	2012 £000	2012 £000
Turnover (including equity accounting investments)	2		<b>49,616</b>		46,686
Less Turnover of equity accounted investments			<b>(8,992)</b>		(7,392)
			<hr/>		<hr/>
Turnover			<b>40,624</b>		39,294
Cost of sales			<b>(27,713)</b>		(26,840)
			<hr/>		<hr/>
<b>Gross profit</b>			<b>12,911</b>		12,454
Administrative expenses			<b>(11,518)</b>		(11,654)
Charges arising from fixed asset disposals			<b>(3)</b>		(4)
Other operating income			<b>33</b>		33
Share of income from equity accounted investments			<b>243</b>		123
			<hr/>		<hr/>
<b>Operating profit</b>	3		<b>1,666</b>		952
Interest receivable			<b>26</b>		-
Interest payable and similar charges	6		<b>(207)</b>		(95)
			<hr/>		<hr/>
<b>Profit on ordinary activities before taxation</b>			<b>1,485</b>		857
Tax on profit on ordinary activities	7	<b>(283)</b>		(124)	
Share of tax from equity accounted investments	7	<b>(49)</b>		(9)	
			<hr/>		<hr/>
			<b>(332)</b>		(133)
			<hr/>		<hr/>
<b>Profit for the financial period</b>			<b>1,153</b>		724
			<hr/> <hr/>		<hr/> <hr/>

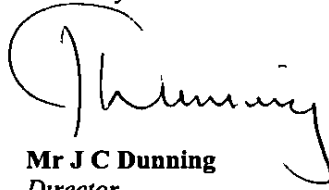
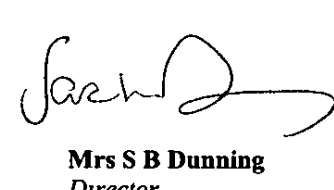
All of the activities of the company are classed as continuing

The company has no recognised gains or losses other than the results for the period as set out above

**Consolidated Balance Sheet**  
*at 1 July 2013*

	<i>Note</i>	<b>2013</b>		<b>2012</b>	
		<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
<b>Fixed assets</b>					
Tangible fixed assets	<i>9</i>		31,827		22,484
Negative goodwill	<i>10</i>		(998)		(998)
Equity accounted investments	<i>11</i>		557		646
			<hr/>		<hr/>
			<b>31,386</b>		<b>22,132</b>
<b>Current assets</b>					
Stocks	<i>12</i>	1,208		1,317	
Debtors	<i>13</i>	2,009		1,881	
Cash at bank and in hand		1,844		554	
		<hr/>		<hr/>	
<b>Creditors</b> amounts falling due within one year	<i>14</i>	5,061 (9,917)		3,752 (7,591)	
		<hr/>		<hr/>	
<b>Net current liabilities</b>			<b>(4,856)</b>		<b>(3,839)</b>
			<hr/>		<hr/>
<b>Total assets less current liabilities</b>			<b>26,530</b>		<b>18,293</b>
<b>Creditors:</b> amounts falling due after more than one year	<i>15</i>		(7,949)		(681)
<b>Provisions for liabilities</b>					
Deferred taxation	<i>17</i>		(167)		(287)
Government grants	<i>18</i>		(1,786)		(1,850)
			<hr/>		<hr/>
<b>Net assets</b>			<b>16,628</b>		<b>15,475</b>
			<hr/> <hr/>		<hr/> <hr/>
<b>Capital and reserves</b>					
Called up share capital	<i>21</i>		-		-
Share premium account	<i>22</i>		4,048		4,048
Profit and loss account	<i>23</i>		12,580		11,427
			<hr/>		<hr/>
<b>Shareholders' funds</b>	<i>24</i>		<b>16,628</b>		<b>15,475</b>
			<hr/> <hr/>		<hr/> <hr/>

These financial statements were approved by the board of directors on 16 December 2013 and were signed on its behalf by

**Mr J C Dunning**  
*Director*

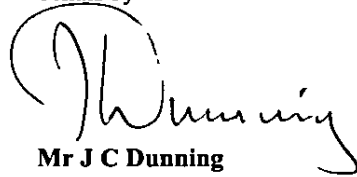
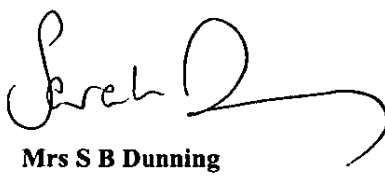
**Mrs S B Dunning**  
*Director*

Company registered number 5357857

**Company Balance Sheet**  
*at 1 July 2013*

	<i>Note</i>	2013		2012	
		£000	£000	£000	£000
<b>Fixed assets</b>					
Tangible fixed assets	9		18,425		21,728
Investments	11		6,059		6,059
			<hr/>		<hr/>
<b>Current assets</b>			24,484		27,787
Stocks	12	1,142		1,286	
Debtors	13	11,435		576	
Cash at bank and in hand		1,085		58	
			<hr/>		<hr/>
<b>Creditors: amounts falling due within one year</b>	14	13,662 (9,315)		1,920 (8,661)	
			<hr/>		<hr/>
<b>Net current liabilities</b>			4,347		(6,741)
			<hr/>		<hr/>
<b>Total assets less current liabilities</b>			28,831		21,046
<b>Creditors amounts falling due after more than one year</b>	15		(7,357)		(681)
<b>Provisions for liabilities</b>					
Deferred taxation	17		(167)		(287)
Government grants	18		(1,786)		(1,850)
			<hr/>		<hr/>
<b>Net assets</b>			19,521		18,228
			<hr/> <hr/>		<hr/> <hr/>
<b>Capital and reserves</b>					
Called up share capital	21		-		-
Share premium account	22		4,048		4,048
Profit and loss account	23		15,473		14,180
			<hr/>		<hr/>
<b>Shareholders' funds</b>	24		19,521		18,228
			<hr/> <hr/>		<hr/> <hr/>

These financial statements were approved by the board of directors on 16 December 2013 and were signed on its behalf by

 <b>Mr J C Dunning</b> <i>Director</i>	 <b>Mrs S B Dunning</b> <i>Director</i>
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Company registered number 5357857

**Consolidated Cash Flow Statement**  
*for the period ended 1 July 2013*

	<i>Note</i>	<b>2013</b> <b>£000</b>	2012 £000
Net cash inflow from operating activities	25	4,359	2,186
Dividends from associates and joint ventures	25	285	100
Returns on investments and servicing of finance	25	(205)	(95)
Taxation	25	(339)	(423)
Capital expenditure and financial investment	25	(10,274)	(1,546)
Equity dividends paid	25	-	(20)
		<hr/>	<hr/>
<b>Cash (outflows)/inflows before financing</b>		<b>(6,174)</b>	<b>202</b>
Financing	25	9,281	(1,208)
		<hr/>	<hr/>
<b>Increase/(decrease) in cash</b>	25	<b>3,107</b>	<b>(1,006)</b>
		<hr/> <hr/>	<hr/> <hr/>

## Notes

*(forming part of the financial statements)*

### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements, except as noted below

#### *Basis of preparation*

The financial statements have been prepared in accordance with applicable accounting standards, and under the historical cost accounting rules

#### *Going concern*

These accounts have been prepared on a going concern basis which the directors believe to be appropriate since the business is strongly asset backed with a good record of profit and cash generation and is forecast to remain so

The Group monitors its cash flow regularly to ensure that it works within its facilities. Its operations are financed through bank facilities, term loans and retained profits

The Group refinanced its facilities in September 2013 and a new £5m, 10 year term loan was negotiated

Financial forecasts show the Group will continue to trade profitably, generate cash and trade within its banking facilities throughout the forecast period

#### *Basis of consolidation*

The consolidated financial statements include the financial statements of the Company and its subsidiary undertakings made up to 1 July 2013. The acquisition method of accounting has been adopted. Under this method, the results of subsidiary undertakings acquired or disposed of in the year are included in the consolidated profit and loss account from the date of acquisition or up to the date of disposal

An associate is an undertaking in which the Group has a long term interest, usually from 20% to 50% of the equity voting rights, and over which it exercises significant influence. A joint venture is an undertaking in which the Group has a long-term interest and over which it exercises joint control. The Group's share of the profits less losses of associates and of joint ventures is included in the consolidated profit and loss account and its interest in their net assets, is included in investments in the consolidated balance sheet

Where a group company is party to a joint arrangement which is not an entity that company accounts directly for its part of the income and expenditure, assets, liabilities and cash flows. Such arrangements are reported in the consolidated financial statements on the same basis

Under s408 of the Companies Act 2006 the Company is exempt from the requirement to present its own profit and loss account

#### *Goodwill and negative goodwill*

Negative goodwill arising on consolidation in respect of acquisitions since 1 January 1998 is included within fixed assets and released to the profit and loss account in the periods in which the fair values of the non-monetary assets purchased on the same acquisition are recovered, whether through depreciation or sale

On the subsequent disposal or termination of a business acquired since 1 January 1998, the profit or loss on disposal or termination is calculated after charging/(crediting) the unamortised amount of any related goodwill/(negative goodwill)

## Notes (continued)

### 1 Accounting policies (continued)

#### *Investments*

In the Company's financial statements, investments in subsidiary undertakings, associates and joint ventures are stated at cost less amounts written off

#### *Tangible fixed assets and depreciation*

Depreciation is provided to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows

Freehold Property	-	2% straight line per annum
Leasehold Property	-	Straight line over the life of lease
Fixtures & Fittings	-	10% straight line / 25% reducing balance per annum
Motor Vehicles	-	25% reducing balance per annum

No depreciation is provided on freehold land

Long term project costs are not depreciated until the related assets are brought into use. Interest on borrowings used to fund the project is capitalised as part of the cost of the project under the provisions of FRS 15

#### *Impairment of fixed assets and goodwill*

The carrying amounts of the Group's assets are reviewed for impairment when events or changes in circumstances indicate that the carrying amount of the fixed asset may not be recoverable. If any such indication exists, the asset's recoverable amount is estimated.

An impairment loss is recognised whenever the carrying amount of an asset or its income-generating unit exceeds its recoverable amount. Impairment losses are recognised in the profit and loss account unless it arises on a previously revalued fixed asset. An impairment loss on a revalued fixed asset is recognised in the profit and loss account if it is caused by a clear consumption of economic benefits. Otherwise impairments are recognised in the statement of total recognised gains and losses until the carrying amount reaches the asset's depreciated historic cost.

Impairment losses recognised in respect of income-generating units are allocated first to reduce the carrying amount of any goodwill allocated to income-generating units, then to any capitalised intangible asset and finally to the carrying amount of the tangible assets in the unit on a pro rata or more appropriate basis. An income generating unit is the smallest identifiable group of assets that generates income that is largely independent of the income streams from other assets or groups of assets.

#### *Calculation of recoverable amount*

The recoverable amount of fixed assets is the greater of their net realisable value and value in use. In assessing value in use, the expected future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the rate of return expected on an equally risky investment. For an asset that does not generate largely independent income streams, the recoverable amount is determined for the income-generating unit to which the asset belongs.

#### *Reversals of impairment*

An impairment loss is reversed on intangible assets and goodwill only if subsequent external events reverse the effect of the original event which caused the recognition of the impairment or the loss arose on an intangible asset with a readily ascertainable market value and that market value has increased above the impaired carrying amount. For other fixed assets where the recoverable amount increases as a result of a change in economic conditions or in the expected use of the asset then the resultant reversal of the impairment loss should be recognised in the current period.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

## Notes (continued)

### 1 Accounting policies (continued)

#### *Government grants*

Capital based government grants are included within accruals and deferred income in the balance sheet and credited to the profit and loss account over the estimated useful economic lives of the assets to which they relate

#### *Leases*

Assets acquired under finance leases are capitalised and the outstanding future lease obligations are shown in creditors. Operating lease rentals are charged to the profit and loss account on a straight line basis over the period of the lease

#### *Stocks*

Stocks are stated at the lower of cost and net realisable value. Cost is determined by latest supplier invoice price which, due to the nature of the stock, represents a first in first out basis

#### *Taxation*

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19

#### *Interest bearing borrowings*

Immediately after issue, debt is stated at the fair value of the consideration received on the issue of the capital instrument after deduction of issue costs. The finance cost of the debt is allocated to periods over the term of the debt at a constant rate on the carrying amount

#### *Turnover*

Turnover represents the amounts (excluding value added tax) derived from the provision of goods to customers during the period

#### *Dividends on shares presented within equity*

Dividends unpaid at the balance sheet date are only recognised as a liability at that date to the extent that they are appropriately authorised and are no longer at the discretion of the Company. Unpaid dividends that do not meet these criteria are disclosed in the notes to the financial statements

#### *Cash and liquid resources*

Cash, for the purpose of the cash flow statement, comprises cash in hand and deposits repayable on demand, less overdrafts payable on demand

### 2 Turnover

The turnover and profit before tax are attributable to the one principal activity of the company. An analysis of turnover is given below

	Turnover including equity accounted investments		Turnover excluding equity accounted investments	
	2013 £000	2012 £000	2013 £000	2012 £000
United Kingdom	49,616	46,686	40,624	39,294

**Notes (continued)**

**3 Operating profit**

Operating profit is stated after charging/(crediting)

	2013 £000	2012 £000
Amortisation of government grants re fixed assets	(64)	(111)
Depreciation of owned fixed assets	954	969
Operating lease costs – other	195	212
Auditor's remuneration – audit of the company financial statements	20	17
Auditor's remuneration – audit of subsidiaries and group financial statements	14	13
Auditor's remuneration – other fees, taxation services	4	3
	_____	_____

**4 Particulars of employees**

	2013 No	2012 No
Number of administrative staff	82	82
Number of operational staff	425	448
	_____	_____
	507	530

The aggregate payroll costs of the above were

	2013 £000	2012 £000
Wages and salaries	6,126	6,015
Social security costs	373	369
Other pension costs	96	103
	_____	_____
	6,595	6,487

**5 Remuneration of directors**

The directors' aggregate remuneration in respect of qualifying services was

	2013 £000	2012 £000
Remuneration receivable	185	150
	_____	_____

**6 Interest payable and similar charges**

	2013 £000	2012 £000
Interest payable on bank borrowing	139	76
Interest payable on loans to related parties	68	19
	_____	_____
	207	95



**Notes (continued)**

**7 Taxation on ordinary activities**

**(a) Analysis of charge in the period**

	2013 £000	2012 £000
<b>Current tax</b>		
In respect of the period		
UK Corporation tax based on the results for the period at 23.75% (2012 25.5%)	403	332
Adjustments in respect of prior periods	-	(29)
On share of income from equity accounted investments	49	6
	452	309
<b>Deferred tax</b>		
Origination and reversal of timing differences (note 17)		
Origination and reversal of timing differences	(105)	(142)
Change in applicable tax rate	(15)	(37)
	(120)	(179)
Adjustments to deferred tax in respect of associates	-	3
Total deferred tax (note 17)	(120)	(176)
	332	133
	332	133

**(b) Factors affecting current tax charge**

The tax assessed on the profit on ordinary activities for the period is higher (2012 higher) than the standard rate of corporation tax in the UK of 23.75% (2012 25.5%)

	2013 £000	2012 £000
Profit on ordinary activities before taxation	1,485	857
	1,485	857
Profit on ordinary activities by rate of tax of 23.75% (2012 25.5%)	353	219
Expenses not deductible for tax purposes	8	13
Depreciation for period in excess of capital allowances	121	144
Adjustments to tax charge in respect of previous periods	-	(29)
Other non taxable income	(23)	(28)
Marginal relief	(7)	(6)
Utilisation of losses brought forward	-	(4)
	452	309
	452	309

Reductions in the UK corporation tax rate from 26% to 24% (effective from 1 April 2012) and to 23% (effective 1 April 2013) were substantively enacted on 26 March 2012 and 3 July 2012 respectively. Further reductions to 21% (effective from 1 April 2014) and 20% (effective from 1 April 2015) were substantively enacted on 2 July 2013. This will reduce the company's future current tax charge accordingly and reduce the deferred tax liability at 30 June 2013 (which has been calculated based on the rate of 23% substantively enacted at the balance sheet date).

**Notes (continued)**

**8 Dividends**

	2013 £000	2012 £000
<b>Equity dividends</b>		
<b>Paid</b>		
Equity dividends on ordinary shares	-	20

**9 Tangible fixed assets**

	Freehold Land & Property £000	Fixtures & Fittings £000	Motor Vehicles £000	Long Term Project Costs £000	Total £000
<b>Group</b>					
<b>Cost</b>					
At beginning of period	20,999	9,412	68	2,901	33,380
Additions	-	552	-	9,746	10,298
Disposals	-	-	(16)	-	(16)
At end of period	<u>20,999</u>	<u>9,964</u>	<u>52</u>	<u>12,647</u>	<u>43,662</u>
<b>Depreciation</b>					
At beginning of period	3,120	7,745	31	-	10,896
Charge for year	441	500	11	-	952
On disposals	-	-	(13)	-	(13)
At end of period	<u>3,561</u>	<u>8,245</u>	<u>29</u>	<u>-</u>	<u>11,835</u>
<b>Net book value</b>					
At 1 July 2013	<u>17,438</u>	<u>1,719</u>	<u>23</u>	<u>12,647</u>	<u>31,827</u>
At 3 July 2012	<u>17,879</u>	<u>1,667</u>	<u>37</u>	<u>2,901</u>	<u>22,484</u>

**Notes (continued)**

Company	Freehold Land & Property £000	Fixtures & Fittings £000	Motor Vehicles £000	Long Term Project Costs £000	Total £000
<i>Cost</i>					
At beginning of period	20,238	9,356	68	2,901	32,563
Additions	-	552	-	-	552
Transfers	-	-	-	(2,901)	(2,901)
Disposals	-	-	(16)	-	(16)
At end of period	<u>20,238</u>	<u>9,908</u>	<u>52</u>	<u>-</u>	<u>30,198</u>
<i>Depreciation</i>					
At beginning of period	3,115	7,689	31	-	10,835
Charge for year	440	500	11	-	951
On transfers	-	-	-	-	-
On disposals	-	-	(13)	-	(13)
At end of period	<u>3,555</u>	<u>8,189</u>	<u>29</u>	<u>-</u>	<u>11,773</u>
<i>Net book value</i>					
At 1 July 2013	<u>16,683</u>	<u>1,719</u>	<u>23</u>	<u>-</u>	<u>18,425</u>
At 3 July 2012	<u>17,123</u>	<u>1,667</u>	<u>37</u>	<u>2,901</u>	<u>21,728</u>

The transfers noted above were in relation to long term project costs transferred to Gloucestershire Gateway Limited, a subsidiary undertaking

The Cooperative Bank Plc has a legal charge dated 16 April 2013, over the property at Tebay North Service Station, Tebay South Service Station and property at Ongers Farm, Upton, Gloucestershire

Cumbria County Council has a legal charge, dated 7 February 2011, over the property at Rheged and a fixed and floating charge over other assets at Rheged

**10 Goodwill**

	<b>£000</b>
Negative goodwill at 3 July 2012 and 1 July 2013	<u>998</u>

## Notes (continued)

### 11 Investments

	<b>Equity accounted investments £000</b>
<b>Group</b>	
At 3 July 2012	646
Share of results	196
Dividends received	(285)
	557
<b>At 1 July 2013</b>	<b>557</b>
	<b>£000</b>
<b>Share of turnover of equity accounted investments</b>	<b>8,992</b>
	<b>£000</b>
<b>Share of assets</b>	
Share of fixed assets	638
Share of current assets	1,288
	1,926
<b>Share of liabilities</b>	
Liabilities due within one year or less	(657)
Liabilities due in more than one year	(6)
	1,263
<b>Share of net assets</b>	<b>1,263</b>

Group subsidiaries included in the consolidated financial statements are detailed below

Subsidiary undertakings	Nature of business	Country of incorporation	Financial period end	Class of shares	Holdings
Tebay Gorge Services Limited	HGV Roadside Services	England and Wales	1 July	Ordinary £1	100%
Westmorland Motorway Services Limited	Dormant	England and Wales	30 June	Ordinary £1	100%
Gloucestershire Gateway Limited	MSA under construction	England and Wales	30 June	Ordinary A £1	100%
M6 Diesel Limited	HGV Roadside Services	England and Wales	31 March	Ordinary £1	50%
M6 Diesel Services Limited	HGV Roadside Services	England and Wales	31 March	Ordinary £1	50%
Watling Street Filling Station Limited	HGV Roadside Services	England and Wales	31 March	Ordinary £1	50%
Dieselbank Limited	HGV Roadside Services	England and Wales	31 March	Ordinary £1	50%

**Notes (continued)**

**11 Investments (continued)**

**Company**

<b>Company</b>	<b>£000</b>
<i>Cost</i>	
At 3 July 2012 and 1 July 2013	<b>6,059</b>

The company owns the following issued share capital of the companies listed below

Subsidiary undertakings	Nature of business	Country of incorporation	Financial period end	Class of shares	Holdings
Tebay Gorge Services Limited	HGV Roadside Services	England and Wales	1 July	Ordinary £1	100%
Westmorland Motorway Services Limited	Dormant	England and Wales	30 June	Ordinary £1	100%
Gloucestershire Gateway Limited	MSA (under construction)	England and Wales	30 June	Ordinary A £1	100%

**12 Stocks**

	Group		Company	
	2013 £000	2012 £000	2013 £000	2012 £000
Finished goods	<b>1,208</b>	1,317	<b>1,142</b>	1,286

**13 Debtors**

	Group		Company	
	2013 £000	2012 £000	2013 £000	2012 £000
Trade debtors	312	354	256	299
Other debtors	1,530	1,372	75	70
Amounts owed to group undertakings	-	-	10,940	52
Prepayments and accrued income	167	155	164	155
	<b>2,009</b>	1,881	<b>11,435</b>	576

**Notes (continued)**

**14 Creditors: amounts falling due within one year**

	Group		Company	
	2013	2012	2013	2012
	£000	£000	£000	£000
Bank loans and overdrafts	-	3,604	-	3,604
Trade creditors	4,437	2,794	2,516	2,585
Amounts owed to group undertakings	-	-	1,410	1,427
Corporation tax	192	79	132	-
Other taxation	592	473	580	468
Other creditors	3,975	215	3,967	181
Accruals and deferred income	721	426	710	396
	<u>9,917</u>	<u>7,591</u>	<u>9,315</u>	<u>8,661</u>

The following liabilities disclosed under creditors falling due within one year are secured by the company

	2013	2012
	£000	£000
Bank loans	<u>-</u>	<u>3,604</u>

**15 Creditors: amounts falling due after more than one year**

	Group		Company	
	2013	2012	2013	2012
	£000	£000	£000	£000
Bank loans and overdrafts	5,592	-	5,000	-
Other creditors	2,357	681	2,357	681
	<u>7,949</u>	<u>681</u>	<u>7,357</u>	<u>681</u>

The following liabilities disclosed under creditors falling due after more than one year are secured by the company

	Group		Company	
	2013	2012	2013	2012
	£000	£000	£000	£000
Bank loans and overdrafts	<u>5,592</u>	<u>-</u>	<u>5,000</u>	<u>-</u>

The following aggregate liabilities disclosed under creditors falling due after more than one year are due for repayment after more than five years from the balance sheet date

	Group		Company	
	2013	2012	2013	2012
	£000	£000	£000	£000
Bank loans and overdrafts	36	-	36	-
Other creditors	561	561	561	561
	<u>597</u>	<u>561</u>	<u>597</u>	<u>561</u>

**Notes (continued)**

**16 Pensions**

The company contributes to staff personal pension schemes. The pension cost charge represents contributions payable by the company to the pension scheme and amounted to £96,000 (2012 £103,000). There were accrued contributions to £nil (2012 £nil) in respect of these schemes as at the balance sheet date.

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the pension fund and amounted to £nil (2012 £nil). There were no prepaid or accrued contributions in respect of this scheme as at the balance sheet date.

**17 Deferred taxation (Group and company)**

The movement in the deferred taxation provision during the period was

	2013 £000	2012 £000
Provision brought forward	287	466
Profit and loss account movement arising during the period	(120)	(179)
	167	287
	167	287

The provision for deferred taxation consists of the tax effect of timing differences in respect of

	2013 £000	2012 £000
Excess of taxation allowances over depreciation on fixed assets	167	287
	167	287
	167	287

**18 Government grants (Group and company)**

	2013 £000	2012 £000
<b>Received and receivable:</b>		
At beginning and end of the period	3,743	3,743
	3,743	3,743
<b>Amortisation</b>		
At beginning of the period	1,893	1,782
Credit to profit and loss account	64	111
	1,957	1,893
	1,957	1,893
At the end of the period	1,786	1,850
	1,786	1,850
	1,786	1,850

The company has received a European Regional Development Fund Grant in respect of the development of Rheged amounting to £2,000,000. This grant is repayable in full if any of the terms of the grant are breached within a period of 20 years from 11 December 1995. As at 1 July 2013 £1,037,000 (2012 £1,066,000) of this grant is included in deferred grants.

## Notes (continued)

### 19 Commitments under operating leases

The group had annual commitments under non-cancellable operating leases as set out below

	2013		2012	
	Land and buildings £000	Other items £000	Land and buildings £000	Other items £000
Operating leases which expire				
Within 2 to 5 years	-	-	-	-
After more than 5 years	195	-	195	-
	<u>195</u>	<u>-</u>	<u>195</u>	<u>-</u>

### 20 Related party transactions

#### Westmorland Motorway Services (1987) Pension Fund

During the period Westmorland Limited paid Westmorland Motorway Services (1987) Pension Fund, the directors' pension scheme, £125,000 (2012 £125,000) in respect of the rent of the Westmorland Hotel and £70,000 (2012 £70,000) in respect of Junction 38, a property owned by the pension scheme. At the balance sheet date £nil (2012 £nil) has been prepaid in respect of these transactions.

Included within other creditors is a loan of £120,000 (2012 £180,000) from Westmorland Motorway Services (1987) Pension Fund.

#### Mr JC Dunning

Westmorland Limited paid M/S JC Dunning £nil (2012 £18,000) in respect of the rent of the Farm Shops, and £nil (2012 £205,000) to purchase the Southbound farm shop on an arm's length basis. At the balance sheet date £nil (2012 £25,000) remains outstanding in respect of these transactions. The group also made purchases of £208,000 (2012 £303,000) from M/S JC Dunning. At the balance sheet date £48,000 (2012 £42,000) remains outstanding in respect of these transactions.

#### Made By Us Limited

Mrs SB Dunning is also a director of Made By Us Limited. During the year Westmorland Limited made purchases of £613,000 (2012 £646,000) from Made By Us Limited. At the balance sheet date £367,000 (2012 £61,000) remains outstanding in respect of these transactions.

Westmorland Limited supplied meat and related products to Made By Us Limited of the value of £110,000 (2012 £106,000) during the period. £nil (2012 £12,000) remains outstanding at the period end.

#### Mrs J Lane

Loan notes of £561,000 (2012 £561,000) remain outstanding at the balance sheet date and are presented within other creditors due after more than one year. Mrs J Lane is a director of Westmorland Limited.

#### Saxon Holdings Limited

Included within other debtors is a loan of £33,000 (2012 £43,000) due to Tebay Gorge Services Limited from Saxon Holdings Limited, a company under the control of Mr JC Dunning, a director of Tebay Gorge Services Limited.

#### M6 Diesel Services Limited

M6 Diesel Services Limited also supplied fuel of £nil (2012 £125,000) to Tebay Gorge Service Limited. Included in other debtors is £nil (2012 £6,489) outstanding at the period end.



## Notes (continued)

### 20 Related party transactions (continued)

#### M6 Diesel Limited

During the period the company received dividends of £157,000 (2012 £50,000) from M6 Diesel Limited, a company in which Tebay Gorge Services Limited has a 50% shareholding

#### Watling Street Filling Station Limited

During the period the company received dividends of £103,000 (2012 £25,000) from Watling Street Filling Station Limited, a company in which Tebay Gorge Services Limited has a 50% shareholding Included in other debtors is £nil (2012 £nil) outstanding at the period end

#### Dieselbank Limited

During the period the company received dividends of £25,000 (2012 £25,000) from Dieselbank Limited, a company in which Tebay Gorge Services Limited has a 50% shareholding Included in other debtors is £nil (2012 £nil) outstanding at the period end

#### M6 Diesel Services Partnership

During the period the company received management charges of £nil, (2012 £160,699) from M6 Diesel Services Partnership, in which Tebay Gorge Services Limited is a partner At the balance sheet date £nil (2012 £414,000) remains outstanding

No other transactions with related parties were undertaken such as are required to be disclosed under Financial Reporting Standard 8

### 21 Share capital

	2013 No	2013 £000	2012 No	2012 £000
<b>Authorised shares capital:</b>				
Ordinary shares of £0.01 each	20,000	-	20,000	-
	<u>20,000</u>	<u>-</u>	<u>20,000</u>	<u>-</u>
<b>Allotted, called up and fully paid:</b>				
Ordinary 'A' shares of £0.01 each	13,745	-	13,745	-
Ordinary 'B' shares of £0.01 each	860	-	860	-
	<u>14,605</u>	<u>-</u>	<u>14,605</u>	<u>-</u>

### 22 Share premium account

	2013 £000	2012 £000
Balance brought forward	4,048	4,046
Share Premium on shares issued in the period	-	2
	<u>4,048</u>	<u>4,048</u>

**Notes (continued)**

**23 Profit and loss account**

	2013 £000	2012 £000
<b>Group</b>		
Balance brought forward	11,427	10,723
Profit for the financial period	1,153	724
Equity dividends	-	(20)
	12,580	11,427

	2013 £000	2012 £000
<b>Company</b>		
Balance brought forward	14,180	13,118
Profit for the financial period	1,293	1,082
Equity dividends	-	(20)
	15,473	14,180

**24 Reconciliation of movements in shareholders' funds**

	2013 £000	2012 £000
<b>Group</b>		
Profit for the financial period	1,153	724
Equity dividends	-	(20)
Share premium on issue of new shares	-	2
	1,153	706
Net addition to shareholders' funds	1,153	706
Opening shareholders' funds	15,475	14,769
	16,628	15,475

Included in the profit and loss account are £6,832,182 of reserves which are not distributable

	2013 £000	2012 £000
<b>Company</b>		
Profit for the financial period	1,293	1,082
Equity dividends	-	(20)
Share premium on issue of new shares	-	2
	1,293	1,064
Net addition to shareholders' funds	1,293	1,064
Opening shareholders' funds	18,228	17,164
	19,521	18,228

**Notes (continued)**

**25 Notes to the statement of cash flows**

**Reconciliation of operating profit to net cash inflow from operating activities**

	2013 £000	2012 £000
Operating profit	1,666	952
Depreciation	952	969
Share of income from equity accounted investments	(195)	(114)
Loss on disposal of fixed assets	3	4
Amortisation	(64)	(111)
Decrease in stocks	109	41
(Increase)/decrease in debtors	(130)	306
Increase in creditors	2,018	139
	<b>4,359</b>	<b>2,186</b>

**Dividends from associates and joint ventures**

	2013 £000	2012 £000
Dividends from associates and joint ventures	285	100
	<b>285</b>	<b>100</b>

**Returns on investments and servicing of finance**

	2013 £000	2012 £000
Interest received	26	-
Interest paid	(231)	(95)
	<b>(205)</b>	<b>(95)</b>

**Taxation**

	2013 £000	2012 £000
Taxation	(339)	(423)
	<b>(339)</b>	<b>(423)</b>

**Capital expenditure and financial investment**

	2013 £000	2012 £000
Payments to acquire tangible fixed assets	(10,274)	(1,546)
	<b>(10,274)</b>	<b>(1,546)</b>

**Financing**

	2013 £000	2012 £000
Issue of new shares	-	2
New bank loans	5,592	-
Repayment of bank loans	(1,787)	(1,150)
New other loans	5,536	-
Repayment of other loans	(60)	(60)
	<b>9,281</b>	<b>(1,208)</b>

**Notes (continued)**

**26 Reconciliation of net cash flow to movement in net debt**

	<b>2013</b>	<b>2012</b>
	<b>£000</b>	<b>£000</b>
Increase/(decrease) in cash in the period	3,107	(1,006)
Net cash (inflow)/outflow from bank loans	(3,805)	1,150
Net cash (inflow)/outflow from other loans	(5,476)	60
	<hr/>	<hr/>
Change in net debt resulting from cash flows	(6,174)	204
	<hr/>	<hr/>
Total change in net debt	(6,174)	204
Opening net debt	(3,791)	(3,995)
	<hr/>	<hr/>
Closing net debt	<u>(9,965)</u>	<u>(3,791)</u>

**27 Analysis of changes in net debt**

	<b>3 July 2012</b>	<b>Cash flows</b>	<b>1 July 2013</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>
<b>Net cash</b>			
Cash in hand and at bank	554	1,290	1,844
Overdrafts	(1,817)	1,817	-
	<hr/>	<hr/>	<hr/>
	(1,263)	3,107	1,844
<b>Debt</b>			
Debt due within 1 year	(1,847)	(2,013)	(3,860)
Debt due after 1 year	(681)	(7,268)	(7,949)
	<hr/>	<hr/>	<hr/>
<b>Net debt</b>	<u>(3,791)</u>	<u>(6,174)</u>	<u>(9,965)</u>